

# EO Global Entrepreneur Indicator

From the Entrepreneurs' Organization

## US East GEI Report

Survey Period: 1 February – 1 March 2017

Past 6 Months	US East Results			Global Results		
	Increased	Decreased	Stayed the same	Increased	Decreased	Stayed the Same
Number of full-time employees	52.3%	18.8%	28.9%	52.9%	17.8%	29.2%
Number of part-time employees	37.7%	9.7%	52.6%	38.2%	9.2%	52.6%
Business revenue	63.7%	16.0%	20.3%	64.3%	17.7%	18.0%
Net profit	57.1%	23.8%	19.1%	59.1%	22.7%	18.2%
Use of debt instruments	28.6%	15.1%	56.3%	30.3%	14.3%	55.4%
Access to capital	33.5%	5.7%	60.8%	35.0%	7.0%	58.0%

Next 6 Months	US East Results			Global Results		
	Increase	Decrease	Stay the Same	Increase	Decrease	Stay the Same
Number of full-time employees	65.4%	5.4%	29.2%	64.0%	6.2%	29.8%
Number of part-time employees	40.5%	5.1%	54.5%	41.4%	5.5%	53.1%
Business revenue	84.3%	5.1%	10.6%	82.3%	4.9%	12.8%
Net profit	79.4%	6.6%	14.0%	78.0%	6.8%	15.3%
Use of debt instruments	28.6%	12.6%	59.5%	30.3%	11.4%	58.3%
Access to capital	38.8%	1.8%	59.4%	38.0%	2.9%	59.1%

Chapter Economic Outlook	Improve	Deteriorate	Stay the Same
Predicted change in your country's economy	53.5%	16.9%	29.5%
Global Average	49.5%	22.1%	28.3%

**90.8% of US East respondents reported a willingness to start a business in their current economic environment.**

**Methodology:** The EO Global Entrepreneur Indicator Survey examines the current economic market and realities for entrepreneurs, and gives insight into their predictions for the next six months. More than 4,000 of 12,000+ business owners that comprise the Entrepreneurs' Organization's membership responded to the survey. Respondents represented 160 chapters from 50 countries. Participants were presented with 14 questions assessing current and projected economic health. During the survey period, 1 February – 1 March 2017, responses were obtained by contacting members within each chapter to guide them to the survey materials. Reports were then issued to each of EO's chapters around the world, based on the responses collected from each chapter's members. For more information, contact Taylor Collison, EO's Data Analytics Manager, at [tcollison@eonetwork.org](mailto:tcollison@eonetwork.org), or follow @EOIndicator on Twitter.